

Meet the new Office

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Office

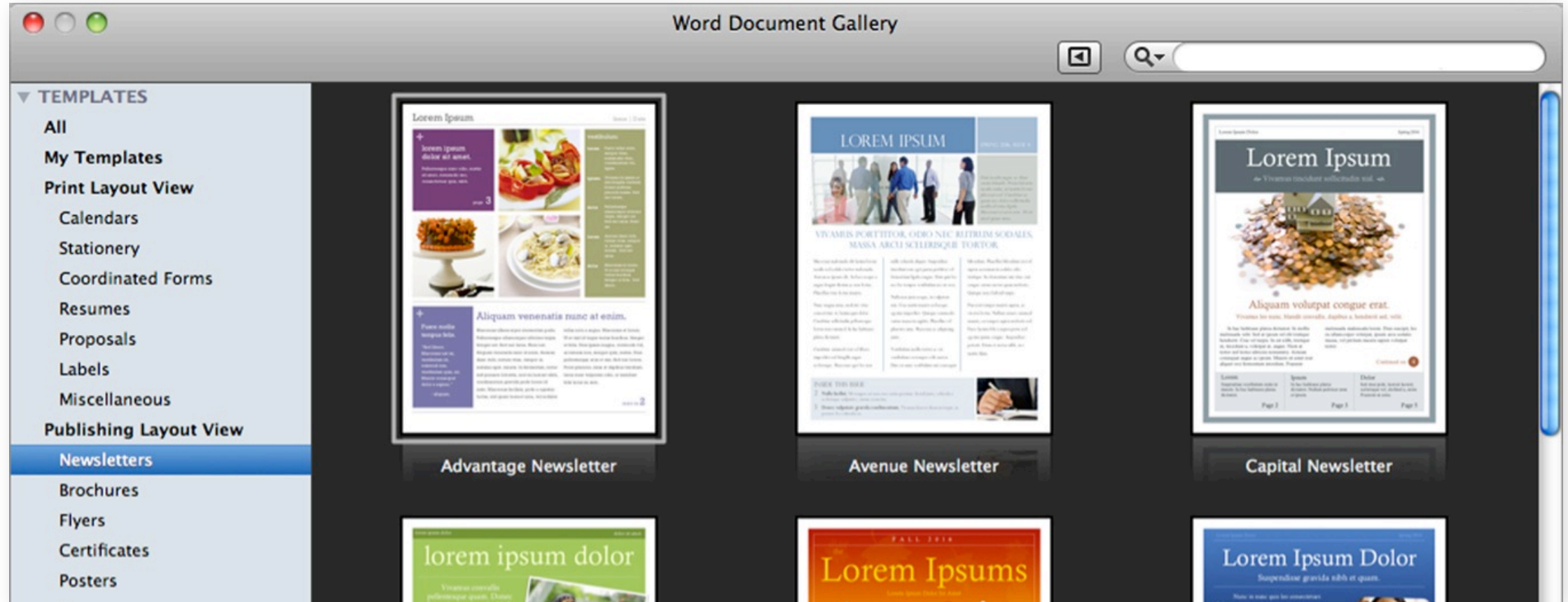
Office for Mac 2011

Top Demos to Know and
Show




Template Gallery

Make live changes in the template gallery before starting your document



Available in

Word, PowerPoint, and Excel 

Full Screen View

Maximize screen space to read and edit



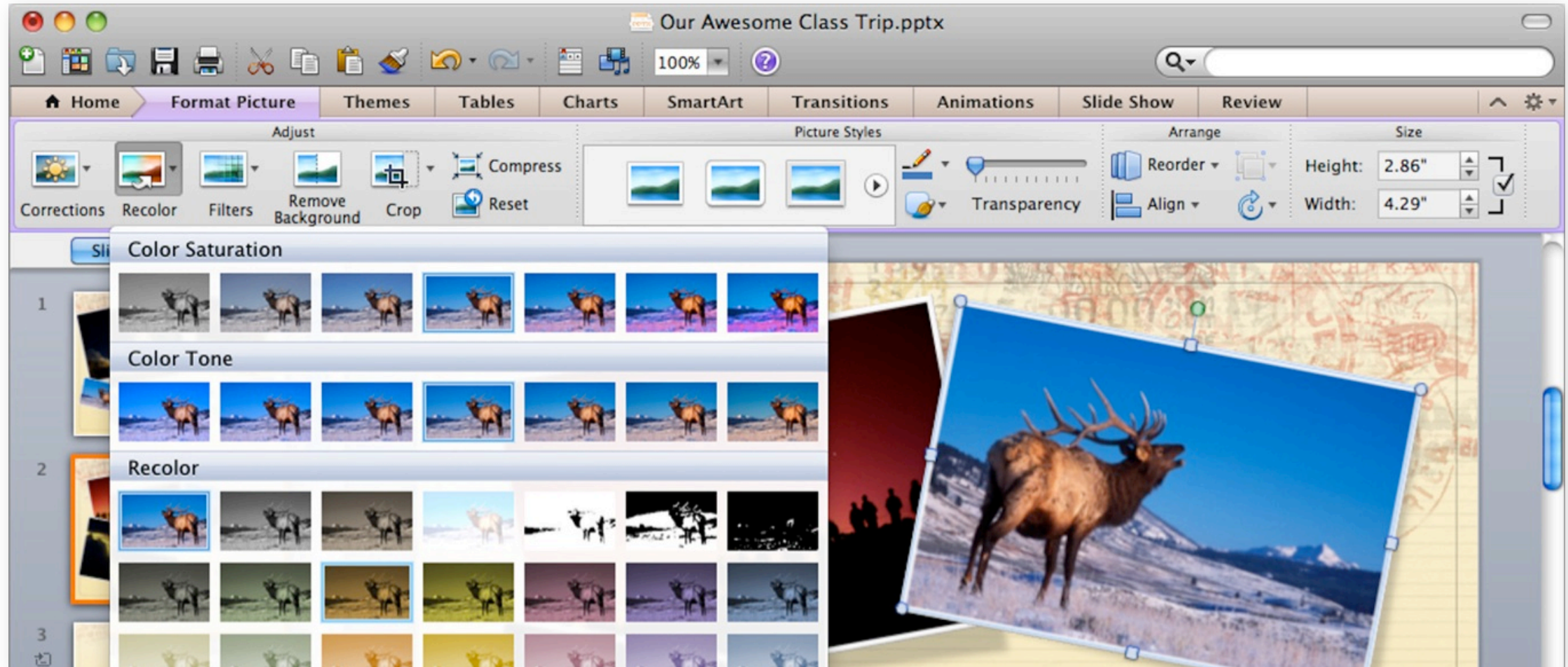
Available in

Word, PowerPoint, and Excel



Photo Editing

Easy-to-use photo editing tools right in the Ribbon

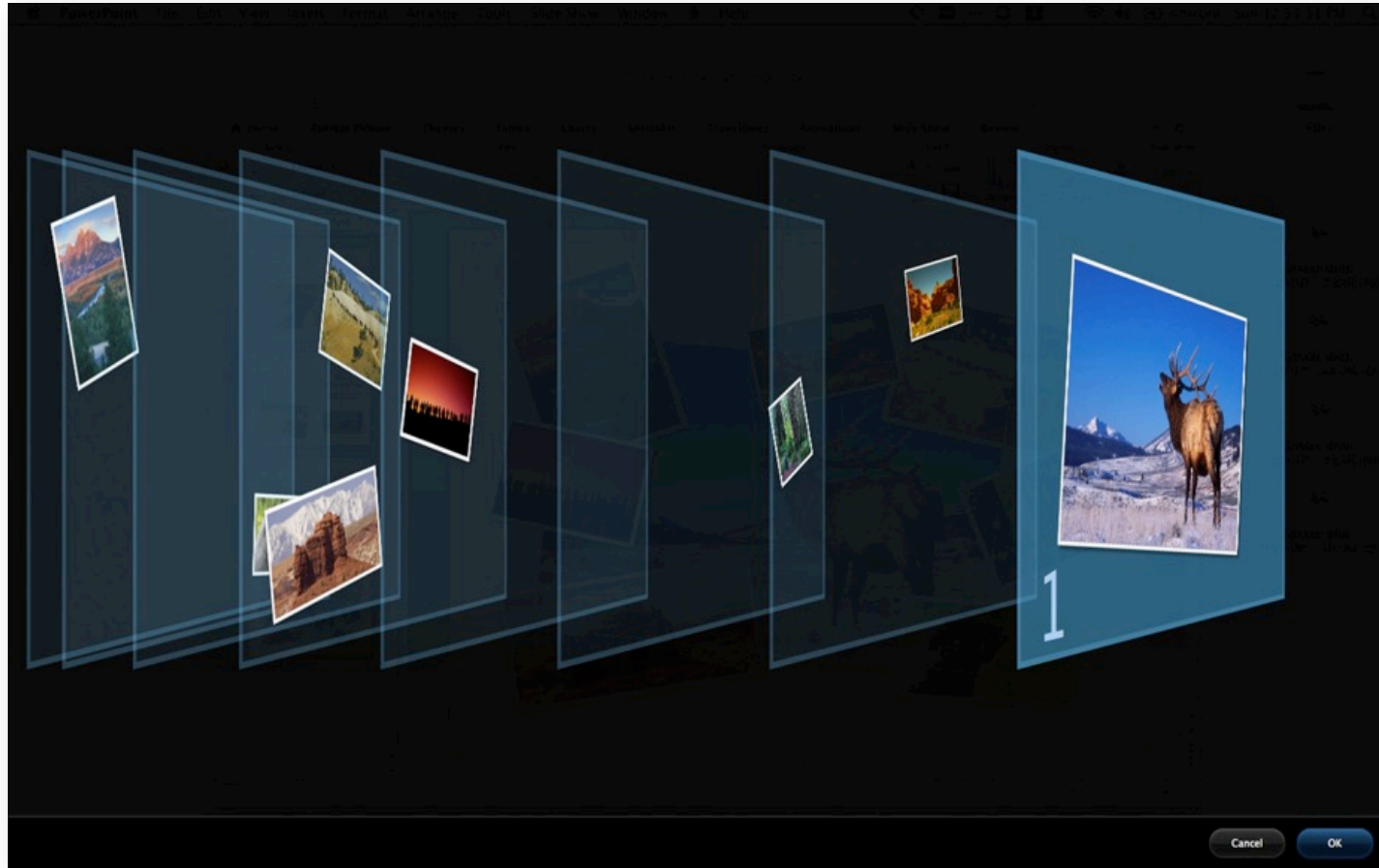


Available in
Word, PowerPoint



Reorder Objects

Visually rearrange layers of text, photos, and graphics

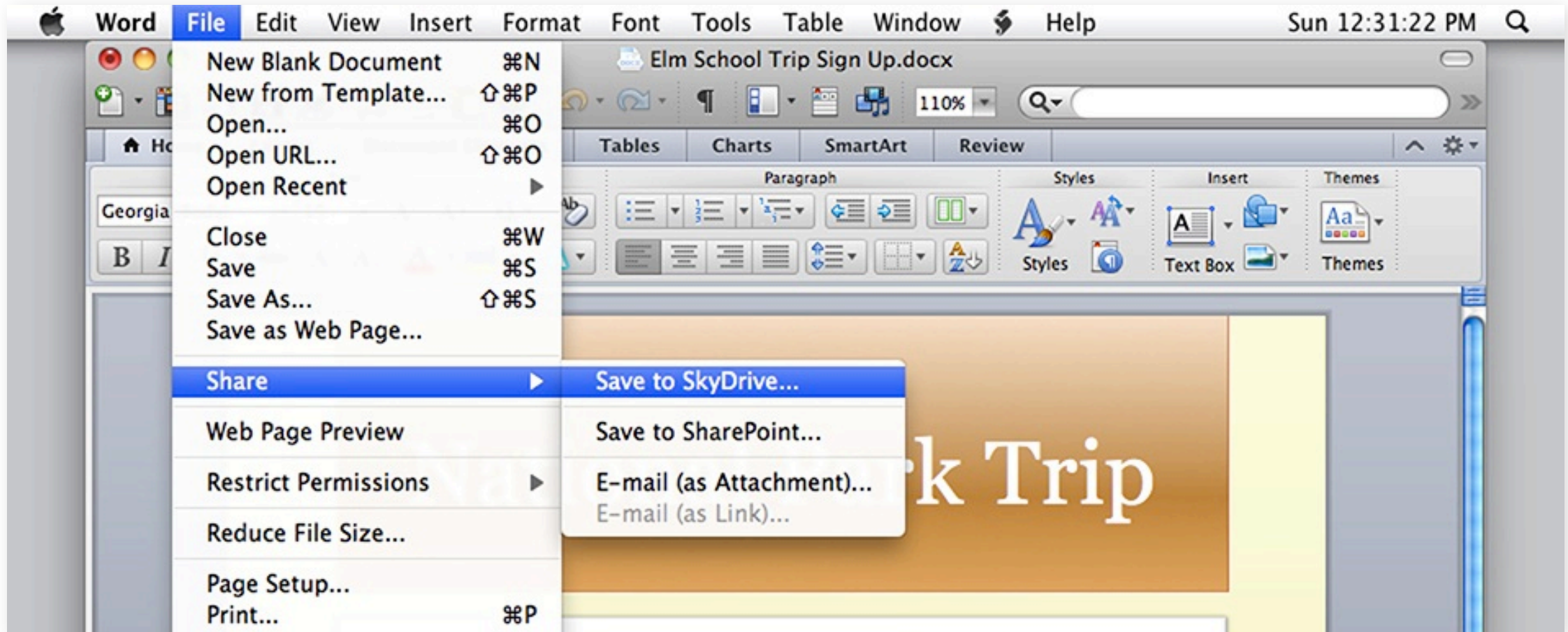


Available in
Word, PowerPoint



SkyDrive / Office Web Apps

Access, edit, and share files from virtually anywhere. For free.



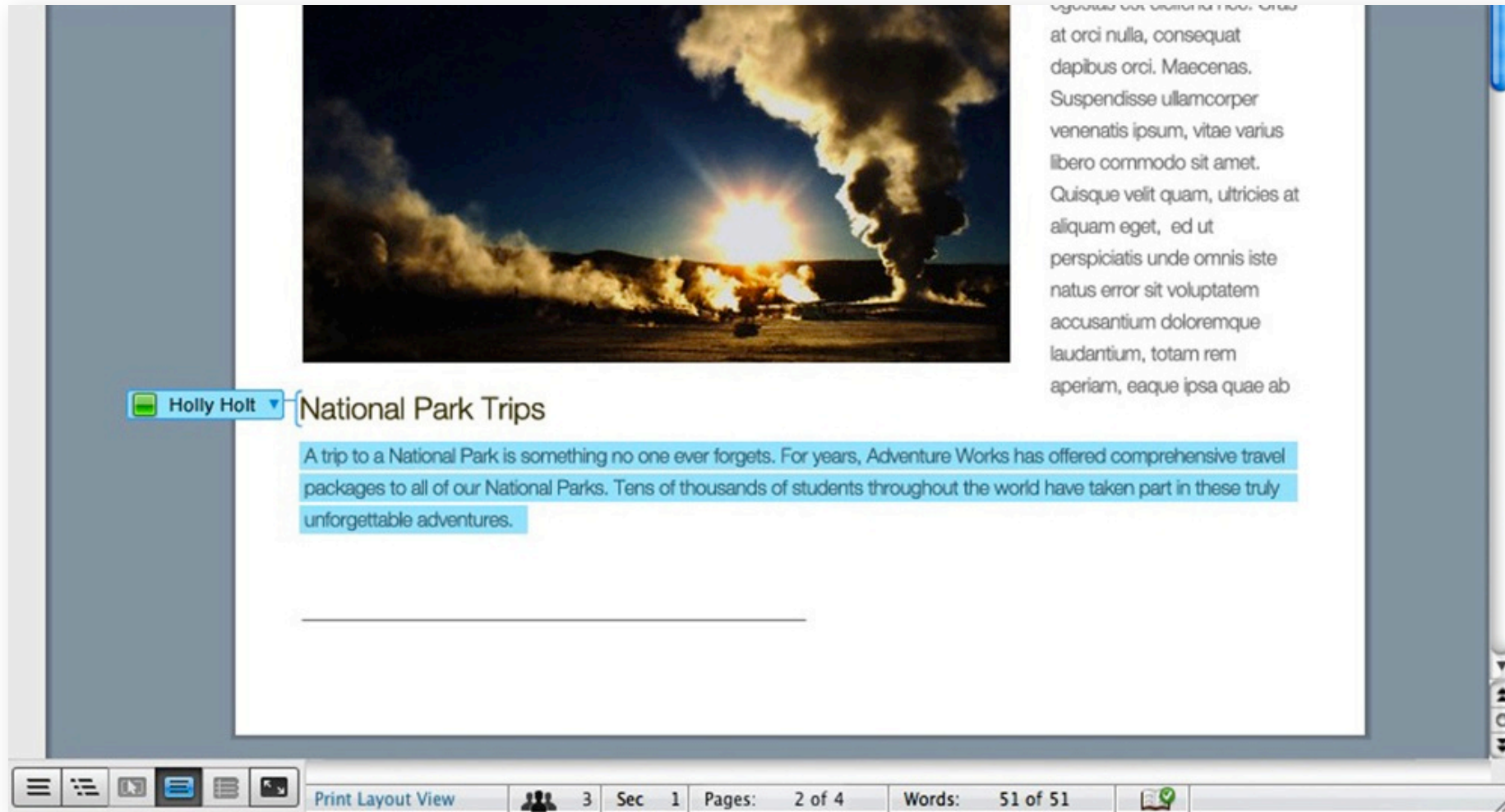
Available in

Word, PowerPoint, and Excel



Co-Authoring

Simultaneously edit a file with multiple authors in multiple locations



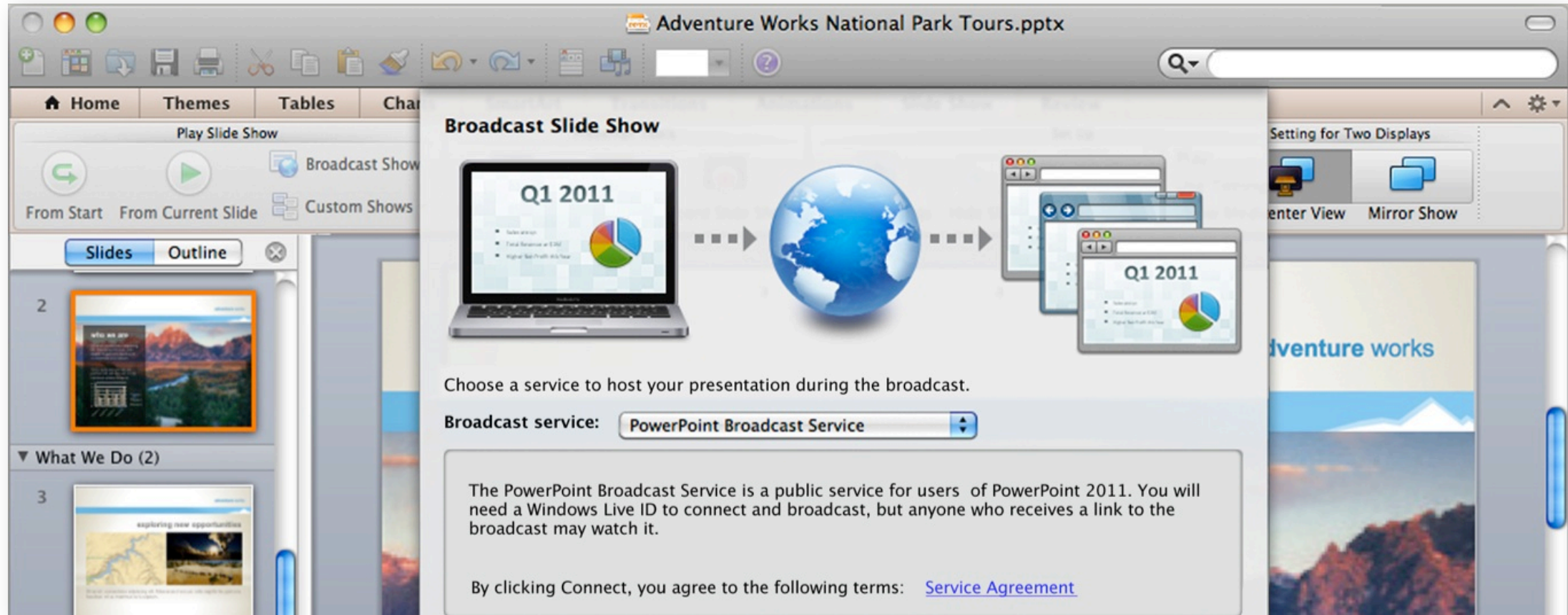
Available in

Word, PowerPoint, and Excel



Broadcast Slide Show

Conduct a virtual slide show online to anyone with a web browser



Demo

Let's All Try It

<http://tinyurl.com/mactechseattle>

The new Office lineup

Office 365 subscription



The best value for customers who need Office for **multiple devices and services.**

Office suites

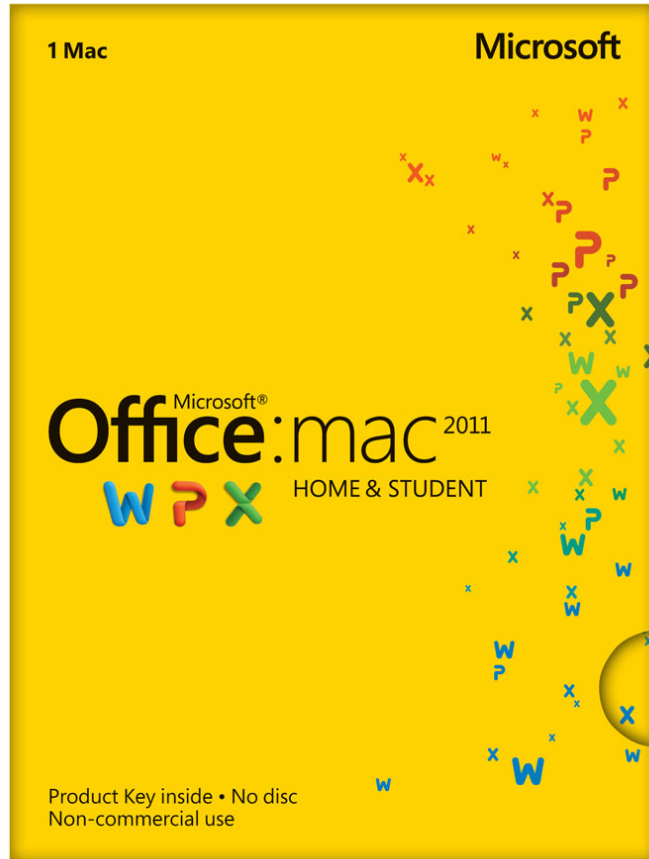


For customers who need Office for a **single PC or Mac only.**



For 1 Mac

Office for Mac 2011 Suites



For 1 Mac. Transferable once every 90 days.

Never more than 1 Mac at a time

No disc included; backup disc for a fee.



Office

Install the **latest Office applications**:

Word, Excel, PowerPoint, OneNote, Outlook, Publisher, and Access.
Applications vary by platform.

365

- 3** times more **SkyDrive** storage (+20 GB)
- 60** minutes of **Skype** world calling per month*
- 5** PCs or Macs and select mobile devices

Home

One subscription for the **household**; non-commercial use.

Premium

Always up-to-date with product and service upgrades.



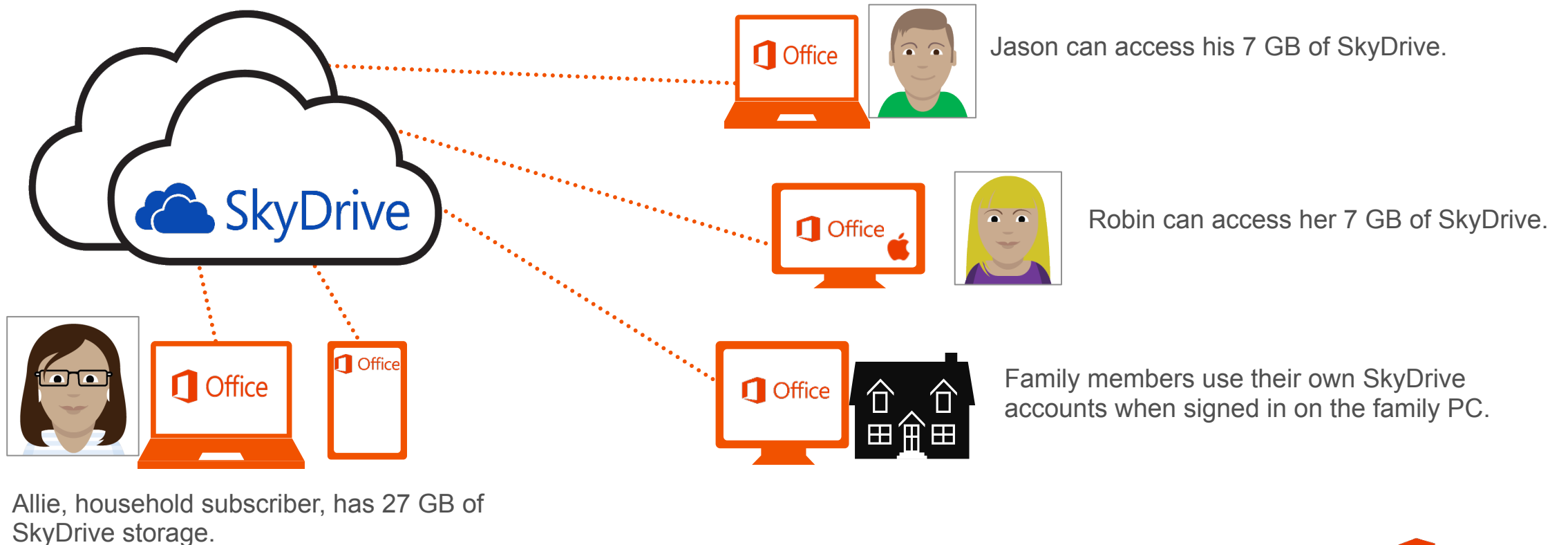
Office 365 Home Premium

The latest applications available.

Applications	For PCs and tablets using Windows 7 or Windows 8	For Mac OS X version 10.5.8	For select mobile devices
Word	Word 2013	Word for Mac 2011	Additional mobile devices will be supported. Check office.com/mobile for details.
Excel	Excel 2013	Excel for Mac 2011	
PowerPoint	PowerPoint 2013	PowerPoint for Mac 2011	
Outlook	Outlook 2013	Outlook for Mac 2011	
OneNote	OneNote 2013		
Publisher	Publisher 2013		
Access	Access 2013		

Office 365 Home Premium

Subscriber Account receives **20GB of free SkyDrive storage**, in addition to the 7GB that comes standard. Other household members can still use their own 7 GB of SkyDrive storage.



Office 365 Home Premium

Subscriber account: **60 Skype™** world minutes per month.

Skype available only in select countries.

See office.com for details. Excludes special, premium, and non-geographic numbers. Calls to mobiles are for select countries only.

Call landline phones and mobile phones in these countries:

Canada, Guam, Hong Kong SAR, Puerto Rico, Singapore, Thailand, and the United States

Call landline phones only in these countries:

Argentina, Australia, Austria, Belgium, Chile, Croatia, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Israel, Italy, Japan, Korea, Luxembourg, Malaysia, Netherlands, New Zealand, Norway, Poland, Portugal, Russia (Moscow and St. Petersburg only), Slovakia, Spain, Sweden, Switzerland, Taiwan, United Kingdom, and Venezuela

Office 365 Home Premium

Install on up to **5 PCs or Macs** and select mobile devices for 1 household.



- OS Requirements:
 - Windows 7 and Windows 8
 - **Mac OS X version 10.5.8**
- Required for installation: Internet connection and Microsoft account.

Help your customers choose

	Mac Home & Student 2011 ⁵ \$139.99 USD ERP	Mac Home & Business 2011 \$219.99 USD ERP	Office 365 Home Premium ⁵ \$99.99 USD ERP	Office 365 University \$79.99 USD ERP
Licenses	1 Mac only	1 Mac only	5 PCs or Macs & select mobile devices	2 PCs or Macs & select mobile devices
Word, Excel, PowerPoint, OneNote*				
Outlook				
Publisher,* Access*				
+20 GB SkyDrive				
60 Skype world minutes*				
Office on Demand for PCs only*				
Easy annual subscription with ongoing access to product and service upgrades .			1-year subscription for household	4-year subscription for eligible user

¹ OneNote, Publisher, and Access available on PC only.

² For details on Skype world minutes, see office.com. Skype account required. Excludes special, premium, and non-geographic numbers.

³ Calls to mobiles are for select countries only. Skype available only in select countries.

⁴ Office on Demand requires Internet-connected Windows 7 and Windows 8 PCs.

⁵ Internet connection required. Internet and mobile telephone usage charges may apply.

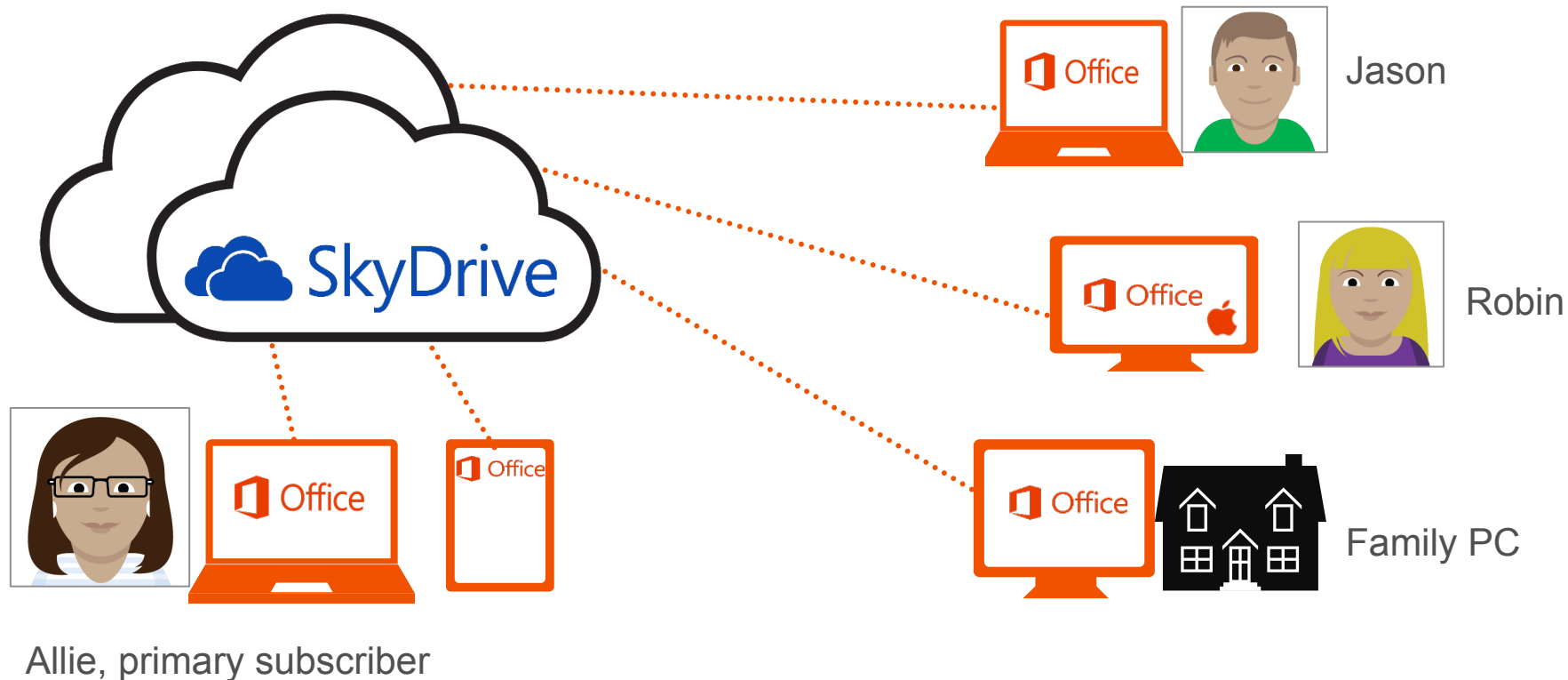
⁵ For non-commercial use only.



Office 365 Home Premium

One annual subscription for the **home**.

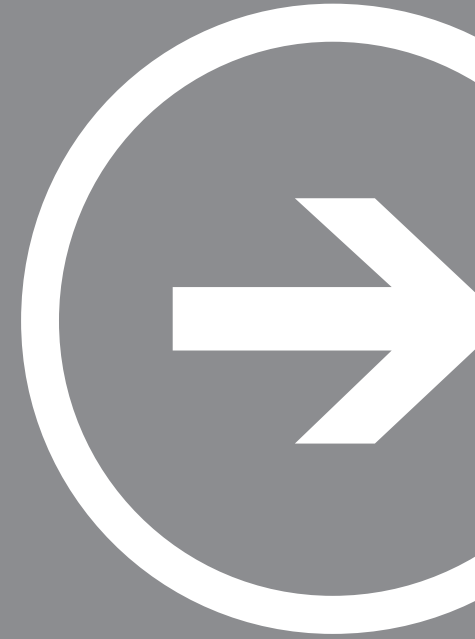
Always up-to-date with product and service upgrades for all devices that are part of the subscription.



Office 365 Home Premium common questions

Questions	Answers
Why is Office now available as a subscription?	<ul style="list-style-type: none">• In addition to updating the Office applications, the new Office now includes a set of cloud services that are best offered as a yearly subscription.• Subscribers will also receive rights to ongoing version and service upgrades.
What happens when my subscription ends?	<ul style="list-style-type: none">• Customers will receive notification of upcoming expiration in the Office applications.• If the Office 365 subscription expires, the applications enter reduced functionality mode; customers can only view or print existing documents. <p>Customers have options to continue to use Office:</p> <ul style="list-style-type: none">• Renew by purchasing another 1-year subscription.• Return to using their previous version of Office, if possible.• For basic editing, use the free Office Web Apps on SkyDrive.

What about Small Business
customers?



For companies with
1-10 employees, Office
365 Small Business
Premium is the best
solution for productivity,
communication, sharing,
and worry-free IT.

5 PCs or Macs for a single user
1 year subscription

Microsoft



Small Business Premium

Word, Excel, PowerPoint, Outlook, Access

Plus:

Use on mobile devices

Business email & shared calendar

Company website tools

HD video conferencing

Product Key inside • No disc

What is Office 365 Small Business Premium?



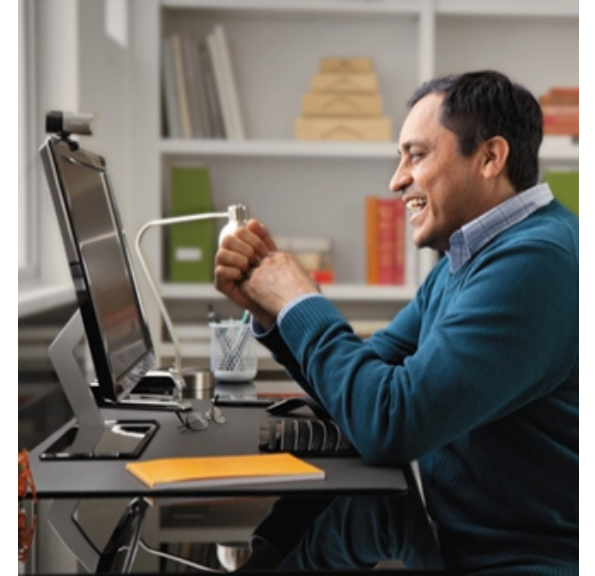
Office



Business email
with shared
calendar



Document sharing



Public Website

Share with customers & partners

Share documents from SkyDrive Pro or SharePoint team sites with controlled access

Office 365 Preview

Outlook Calendar People Newsfeed SkyDrive Sites ... Molly Dempsey

BROWSE FILES LIBRARY

Documents

Welcome to your SkyDrive Pro, the place to store, sync, and share your work.

+ new document or drag files here

All Shared with me ... Find a file

✓		Name	
		Shared with Everyone	...
		Weekly meeting notes	...
		Agenda for National Ice Cream Month Planning Committee	...
		Company Sales for FY11	...
		Contact Information	...
		Expense Report	...
		Ice cream sales trends over the last 5 years	...
✓		Marketing plan proposal	...
		Premium Ice Cream vs. Novelties by Regions	...
		Project Backlog Analysis	...
		Travel Arrangements	...
		ZT1000 Beta Presentation	...

Marketing plan proposal.pptx

Changed by you on 7/20/2012 6:40 PM

Not shared with anyone

https://spxcontoso-my.sharepoint.com/personal/mollyd_sp

EDIT SHARE FOLLOW ...

Wednesday at 11:24 AM Molly Dempsey

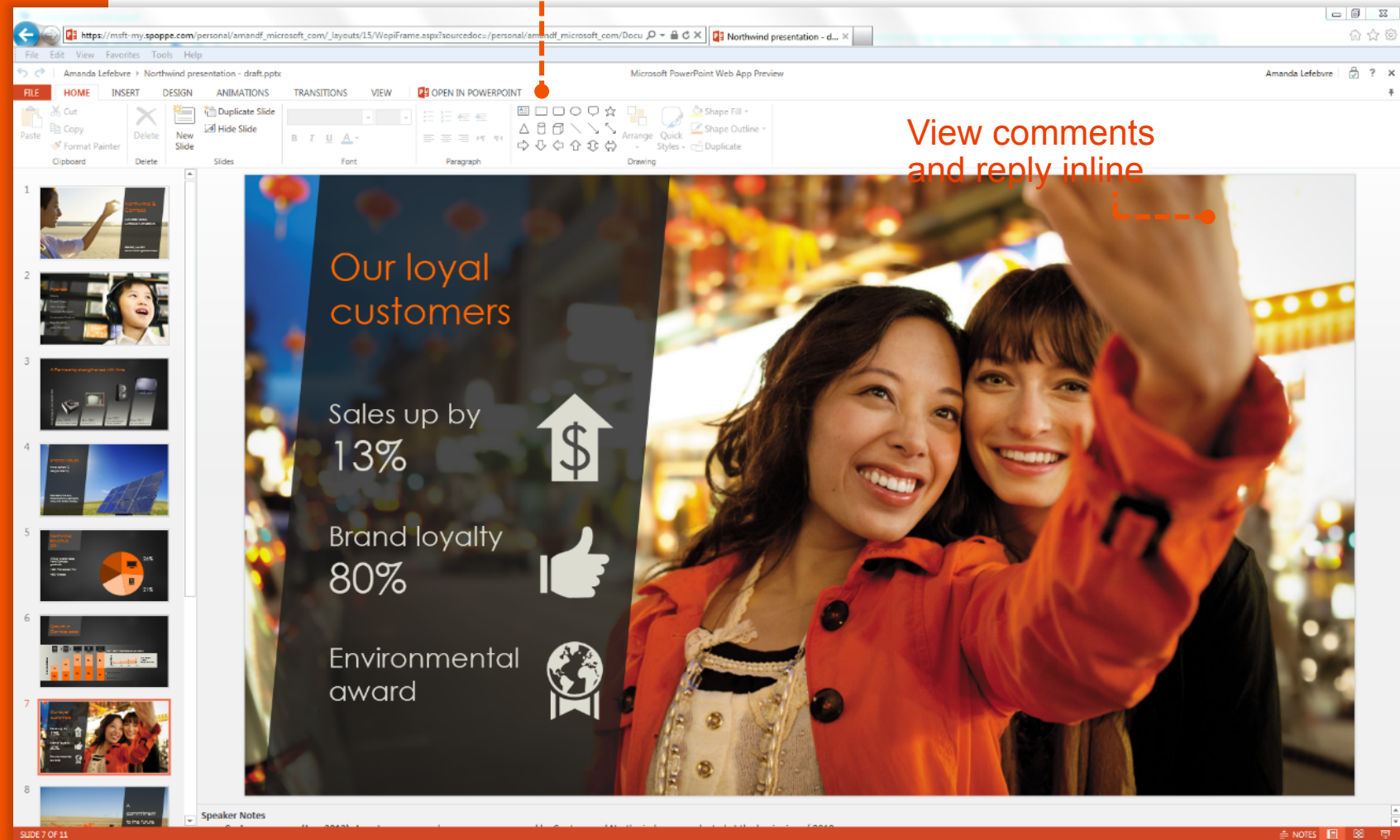
Share documents with customers and partners from SkyDrive Pro

Create and edit documents from your favorite web browser

Work on documents even when you're away from your device and using an old or non-Windows machine

Get more ribbon options in the Web Apps

View comments and reply inline



Integrated social experience

Follow people, documents, sites and tags

The screenshot displays the Office 365 social interface. At the top, a blue navigation bar includes 'Office 365' and links to 'Outlook', 'Calendar', 'People', 'SocBrand', 'Documents', and 'Sites'. Below this, the main content area is divided into three sections. On the left is a sidebar with 'Lori Penor' (with a profile picture), 'Newsfeed', 'Tasks', 'More apps', and an 'EDIT LINKS' button. The central 'Newsfeed' section features a 'Share with everyone' box, tabs for 'Followed (5)', 'Company', 'Mentions (2)', and 'Likes', and a list of posts. The first post is from Lori Penor about a bike club. The second is from Lori Penor > Green Team, mentioning a lunchtime bike club. The third is from Shu Ito, mentioning a road bike. The right section, titled 'I'm Following', shows statistics: 225 people, 15 documents, and 3 items. Below this is a contact card for Peter Sadow, an SR SDE at Contoso Development. The card includes a profile picture, status ('In a conference call - Busy. Free at 12:00PM'), and a list of recent updates from friends like Jim Corbin, Ken Circeo, Chris Ashton, Jill Frank, and Peter Krebs, all mentioning birthdays or events. A dashed orange line connects the 'I'm Following' section to the contact card.

Office 365 Outlook Calendar People SocBrand Documents Sites

Share with everyone -

Start a conversation

Search people and posts

I'm Following

225 people

15 documents

3

Working in Home Office Today

Peter Sadow
In a conference call - Busy. Free at 12:00PM
SR SDE - Contoso Development

CONTACT NOTES ORGANIZATION WHAT'S NEW MEMBERSHIP

Includes updates allowed by this person's privacy settings on: Facebook.

- Jim Corbin > Peter Sadow Happy belated 30th 15 days ago 9:10 AM
- Ken Circeo > Peter Sadow HB Buddy! 18 days ago 10:20 PM
- Chris Ashton > Peter Sadow happy birthday! 18 days ago 9:34 PM
- Jill Frank > Peter Sadow Happy Birthday 18 days ago 9:06 PM
- Peter Krebs > Peter Sadow Happy birthday Peter Hope you had a great birthday weekend! 18 days ago 8:33 PM

Post updates to let your colleagues know what you're working on

Get updates from social sites right inside contact cards

Enjoy business continuity

Continuous data backup to geo-redundant servers

99.9% financially-backed service level agreement

IT level phone support

The screenshot shows the Office 365 Admin Center interface. The left sidebar contains navigation links: dashboard, setup, users & groups, licensing, service settings, service health, reports, domains, support, and purchase services. The main content area is titled 'Office 365 admin center' and 'Welcome to Office 365 Enterprise Preview!'. It includes a 'Choose your setup option' section with a 'Download your software' link. Below this is the 'service overview' section, which is divided into 'service health' and 'service requests'. The 'service health' section shows 'No service issues'. The 'service requests' section shows 'no open service requests'. To the right of the 'service health' section is a 'current health' table with the following data:

Service	Health Status
Exchange	no issues
Identity Service	no issues
Lync	no issues
Office	no issues
Office 365 Portal	service restored
Rights Management Service	no issues
SharePoint	no issues

Below the table is a link to 'view details and history'. At the bottom of the main content area is a 'planned maintenance' section with the following text: '8/1/2012 8:00:00 AM - Lync Online. Lync Online will be undergoing a service enhancement hotfix to the O365 Beta version. Users may experience a very brief disconnect/reconnect with the Lync client including IM, Presence & Conferencing.'

A red dashed arrow points from the 'service health' section to the callout text: 'Gives you peace of mind that Microsoft is committed to a 99.9% financially backed SLA'.

What's included?



Applications

The latest Office applications available per platform & device.

Business Services

- 25 GB **business-class email** and **shared calendar**
- 10 GB **public website** per company/organization
- 7 GB **SkyDrive Pro storage** per user
- Unlimited **HD video conferencing***

How to buy?

Install on up to **5 PCs or Macs** and select mobile devices; for **1 user**. 1 year subscription.

*HD video camera required for HD web conferencing.



Questions you may hear...

Do I need more than one Office 365 Small Business Premium Product Key for my business?

One user license (or Product Key) is included with each box of Small Business Premium. **Organizations must purchase 1 Product Key per user.**

However, **each user may install Office applications on up to 5 of the user's own PCs or Macs, plus supported mobile devices.**



Questions you may hear...

Can customers access their documents if they are not online?

Yes. When a customer saves a document in Office, the file is saved to a **local SkyDrive folder** on their PC, so they can access the file at any time—without an Internet connection.

If the customer chooses to also save the file to **SkyDrive Pro** (included with Office 365 Small Business Premium), the next time the customer is online, the SkyDrive folder automatically **syncs to SkyDrive in the Microsoft cloud**. This allows easy access on the user's multiple devices from anywhere.

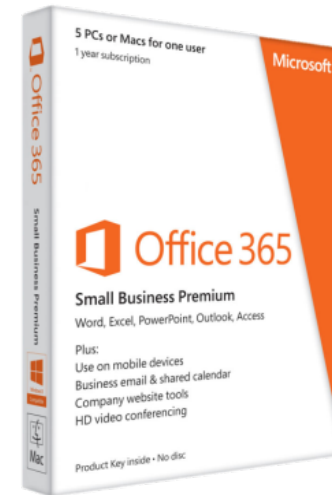


Office 365: Key Differences



Office 365 Home Premium

- Non-Commercial use only
- Office Professional applications
- 5 PCs or Macs per household
- Consumer services: SkyDrive, Skype

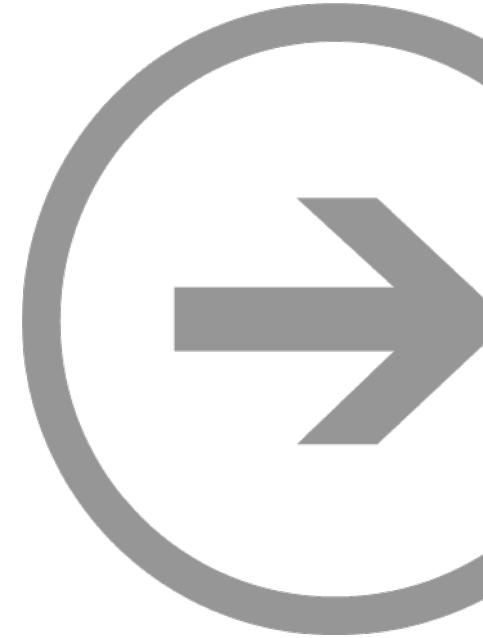


Office 365 Small Business Premium

- Commercial use
- Office Professional applications
- 5 PCs or Macs per user
- Business Services: Exchange Online, Lync Online, SkyDrive Pro



Resources



Additional info:

office.com
microsoft.com/mac

Online training:

[microsoft.com/
expertzone](https://microsoft.com/expertzone)

Email Brian:

v-
briango@microsoft.com



Thank You

Brian Govatos

v-briago@microsoft.com

[@briangovatos](#)