

LEVERAGING OUR KNOWLEDGE

OPTIONS FOR OFFERING MANAGED SERVICES

ALLEN HANCOCK

MAC CONSULTING GROUP, INC.

BATON ROUGE, LOUISIANA



HOW BUSINESS USED TO WORK



HOW BUSINESS WORKS TODAY

Request Type E-Mail Report

Subject QB files

Request Detail

Allen - I've been working on the CGIA QB file earlier today- Went back to it & I can't pull up anything - CGIA accounts, register, etc. Can not access any of the files..... Anyway you can help asap??
Thanks, Susan

Susan

NEVERMIND ITS WORKING NOW....

Begin forwarded message:

> From: Mac Consulting Group Support

**TIME DOES NOT HAVE TO
EQUAL MONEY**

**THE VALUE IS IN OUR
KNOWLEDGE, AND
WILLINGNESS TO SHARE**

TRADITIONAL MANAGED SERVICES

- **FLAT RATE**
 - **FIXED COST PER PERSON OR DEVICE**
 - **PRICING OPTIONS, CAN BE BASED ON RESPONSE TIME, PRIORITY LEVEL, SERVICES AND MORE.**
- **WHERE TO DRAW THE LINE?**
 - **MAINTAINING STATUS QUO VS NEW TECHNOLOGIES**
 - **SUPPORT VS TRAINING**

PROJECT BASED CONTRACTS

- GREAT FOR SPECIFIC SKILL SETS
 - MAKE SURE THE WORK IS DEFINED IN WRITING
 - OFTEN DIFFICULT TO ACCOUNT FOR THE INEVITABLE SCOPE-CREEP

GOING PROJECT ONLY

Inner Circle Access

Here's the deal: after over 4 years of offering 1-on-1 [consulting services](#) I've decided to "close" them down to the public. I'll probably never open them again.

Ever.

The main reason is that, although charging \$165/hour to work with clients is lucrative, I only want to work on long-term projects now.

It's a lot more fulfilling.

So I'm no longer doing hourly consulting.

Instead, I will be taking 3 long-term clients a few times each year.

And work with them for 3-6 months.

I'll do everything in my power to help them build a successful business, or improve their existing one.

The only way to get these exclusive services is to [join my newsletter](#).

A HYBRID APPROACH

- A SMALLER MONTHLY AMOUNT, FOR A LIMITED AMOUNT OF SUPPORT.
- CHANCES ARE GOOD WE'D BE ANSWERING THE QUESTIONS ANYWAY
- BEING AROUND FOR SMALL QUESTIONS CAN STAVE OFF MUCH LONGER SUPPORT ISSUES LATER.
- WE'RE ABLE TO BE THERE FOR THE "LITTLE THINGS" AT A PRICE POINT WHICH IS EASY TO SWALLOW, BUT DOESN'T TIE US INTO ENDLESS SUPPORT

HAVE REAL OPTIONS

[HTTP://MACCONSULTINGGROUP.COM/AGREEMENT](http://MACCONSULTINGGROUP.COM/AGREEMENT)

1 Your Contact Information

Company (if applicable)

First Name

Last Name

Billing Email Address

Address

City

State

Zip

Phone

Fax

2 Monitoring and Management

Monitored Computers

Active monitoring for impending failure for each computer with Watchman Monitoring.

	Qty	Total
\$10	<input type="text"/>	\$0.00

3 Support

Personal Support Users

The total number of people who will be contacting Mac Consulting Group, Inc. for technical support.

\$25	<input type="text"/>	\$0.00
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Premier Support Users

(Per Person, 5 User minimum)

All needed email, phone, and remote support

\$70	<input type="text"/>	\$0.00
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Monthly Prepaid Hours

(2 hours per month minimum)

1/3 off our stock hourly rate

\$100	<input type="text"/>	\$0.00
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Monthly Total		\$0.00
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If you would prefer to pay annually, we offer a 10% convenience discount.

Submit Agreement Request →

BACK UP YOUR OFFERING

- BE PROACTIVE
- DEPLOY MANAGEMENT SOFTWARE
- PROVIDE NEWSLETTERS
- PROVIDE TRAINING

LINKS

- JAMFSOFTWARE.COM/PARTNERS/MSP
- WATCHMANMONITORING.COM/MACTECH
- BACKGROUNDBACKUP.CA/PARTNER_PROGRAM
- ROBOTCLOUD.NET
- MAC-MSP.COM/TOOLS
- J.MP/GOOGLE-CODE-FAVES
- CONSULTANTS.APPLE.COM
- [WWW.LITTLESTREAMSOFTWARE.COM/SERVICES/
INNER-CIRCLE/](http://WWW.LITTLESTREAMSOFTWARE.COM/SERVICES/INNER-CIRCLE/)
- MACCONSULTINGGROUP.COM/MACTECHCONF